

## **BARTON D. NICHOLS**

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### **CAREER PROFILE**

*Seasoned executive with a proven track record of providing management and oversight of construction projects. Ability to develop and implement feasible timelines and budgets, along with an ability to effectively lead teams toward increased growth and profitability. Experience in designing and implementing process improvements and initiatives to achieve short-term and long-term operational goals through strategic planning and leadership.*

### **AREAS OF STRENGTH AND EXPERTISE**

- **Construction Management**
- **Operations Management**
- **Team Management**
- **Process Implementation**
- **Strategic Planning & Analysis**
- **Cross-Functional Skills**
- **Vendor Leadership**
- **Project Management**
- **Business Development**

### **PROFESSIONAL EXPERIENCE**

#### **Lema Construction. Tampa FL**

2022 to Present

##### ***Project Executive***

Lead teams through multimillion-dollar projects. Implementing strategic methodologies. Resource management, mentoring and motivation of team members. Setting and achieving stakeholder expectations.

##### ***Key Accomplishments:***

- Successfully delivered high-profile projects on time and within budget
- Built and maintained strong relationships with stakeholders
- Implementation methodologies for sustainable construction practices
- Handling crisis management effectively
- Risk assessment and mitigation

#### **EWI Construction, LLC. Tampa, FL**

2017 to 2022

##### ***Sr. Project Manager***

Management responsibilities include initiation, planning, execution and closure. Oversee assigned projects and auditing operations to ensure work is completed on schedule and within budget.

##### ***Key Accomplishments:***

- Manage multimillion-dollar, complex projects under tight schedules
- Leadership demonstrated through motivation and training team members
- Contract negotiations
- Business development
- Client, Architect/Engineer and vendor interaction & development
- Financial control

#### **Interstate Restoration, LLC, Fort Worth, TX**

2010 to 2017

##### ***Project Manager, Southeast Operations***

Lead teams on multimillion-dollar projects. Overall financial responsibility of projects, which include development and presenting financial reports to ownership and clients.

##### ***Key Accomplishments:***

- Direct projects and resource allocations for large complex commercial restoration projects with budgets ranging up to \$30M.
- Monitor project progress and mitigate resolutions to potential project delays.
- Negotiate favorable contract buyouts and terms.
- Act as primary contact for project activities including contract changes/ modifications, staffing, scheduling and technical performance.

- Develop and foster long-term relationships with stakeholders
- Promote the highest degree of safety and ensure compliance with OSHA and state safety policies.

**B.D. Nichols Construction Company, Inc., Savannah, GA**

1999 to 2010

***President***

Provided leadership and direction by strategically planning and financial management. Shaped and executed the strategic direction in order to achieve key results for increasing sales, profitability and high customer satisfaction.

***Key Accomplishments:***

- Oversaw financial, operational and administration functions to ensure efficient structures supported direction of the company.
- Implemented new business opportunities and process improvements to increase operational efficiency and reduce costs.
- Reduced cost in several key operational areas using lean practices.
- Training and mentoring staff
- Developed and fostered long-term relationships with customers and vendors.

**C.E. Hall Construction, Savannah, GA**

1994 to 1999

***Construction Manager***

Provided management oversight for all phases of construction projects including resource management, materials, and equipment. Responsibilities included reviewing plans and specifications as well as mitigating risk.

***Key Accomplishments:***

- Oversaw resources for projects with budgets between 10K to \$2.5M with a peak annual revenue of \$12M.
- Designed and implemented strategic policies and safety protocols.
- Negotiated savings and favorable terms for materials.
- Client Relations

**U. S Army Veteran, 82nd Airborne Division 2/505 Airborne Infantry**

1984 -1987

***Squad Leader, Retired E-5******Key Accomplishments:***

- Lead seven-man squad
- Jungle expert training graduate (Ft. Davis, Panama)
- Extreme cold weather training graduate (Ft. Drum, NY)
- Desert training graduate (Ft. Irwin, CA)
- Urban warfare training graduate (Ft. Bragg, NC)
- Jump school training graduate (Ft. Benning, GA)
- AIT 11B Infantry training graduate (Ft. Benning, GA)

**EDUCATION AND TRAINING**

**Master of Business Administration**, Liberty University, Lynchburg, VA

**Bachelor of Science**, Construction Management, Everglades University, Boca Raton, FL

*Project Management Professional training*

*Georgia Licensed General Contractor #RLCI000570*

*30-hour OSHA Safety Certification*